## AllanGray

### FUND DETAILS AT 28 FEBRUARY 2009

Sector: Inception date: Fund managers: Domestic - Fixed Interest - Bond 1 October 2004 Sandy McGregor, Andrew Lapping

### Fund objective:

The objective of the Fund is to provide investors with a return superior to the All Bond Index, at no greater risk, over an interest rate cycle. The Fund will seek to preserve at least the nominal value of investors' capital.

### Suitable for those investors who:

- Are looking for returns in excess of that provided by money market or cash investments.

- Seek a bond 'building block' for a diversified multi-asset class portfolio.
- Are prepared to accept some risk of capital depreciation in exchange for the prospect of earning increased returns.
- Want to draw a regular income stream without consuming capital.

### Compliance with Prudential Investment Guidelines:

Retirement funds: The Portfolio is managed to comply with the limits of Annexure A to Regulation 28 of the Pension Funds Act. Exposures in excess of the limits will be corrected immediately, except where due to market value fluctuations or capital withdrawals, in which case they will be corrected within a reasonable time period. Allan Gray Unit Trust Management Limited does not monitor compliance by retirement funds with section 19(4) of the Pension Funds Act (item 9 of Annexure A to Regulation 28).

Price:	R 10.55
Size:	R 85 m
Minimum lump sum:	R 25 000
Minimum monthly:	R 2 500
Subsequent lump sums:	R 2 500
No. of bond holdings:	20
Fund duration:	2.5
Yield:	10.14
Income distribution: 01/01/08 - 31/12/08 (cents per unit) Distributes quarterly.	Total 93.68

### Annual management fee:

The annual management fee rate is dependent on the return of the Fund relative to its benchmark, the BEASSA Total Return All Bond Index (adjusted for fund expenses and cash flows) over a rolling one-year period. The fee hurdle (above which a fee greater than the minimum fee of 0.25% is charged) is performance equal to the benchmark. The manager's sharing rate is 25% of the outperformance of the benchmark over a rolling one-year period with a maximum fee of 0.75% (excl. VAT) per annum.

### COMMENTARY

We believe inflation will fall significantly in 2009, as a result of a collapse in commodity prices and recessionary conditions in South Africa. The Reserve Bank has already cut interest rates by 1.5% and further cuts are likely. The bond market is discounting a big cut in rates. However there are significant risks to long bonds due to an increasing fiscal deficit. We believe that shorter-duration assets offer better value than the long-end of the yield curve. The Fund's portfolio remains concentrated in such assets which offer higher yields, but less risk.

# TOP 10 FUND HOLDINGS AT 31 DECEMBER 20081 Yield to Maturity JSE code Maturity date % of portfolio 28 February 2000

BOND FUND

	·····		2009
R201	21/12/2014	31.0	8.020
R157	15/09/2015	5.3	8.040
NED11	17/09/2015	1.9	10.940
FRB3	15/09/2014	1.8	10.440
IPB2	30/12/2010	1.7	9.470
FRB01	31/08/2010	1.4	9.750
MTN1	13/07/2010	1.4	9.970
IV03	31/03/2012	1.2	8.920
AIR02	30/04/2023	1.1	10.410
SGL5	07/04/2012	1.0	11.985
1 Indated quarterly			

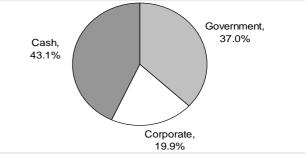
<sup>2</sup> Updated monthly

## TOTAL EXPENSE RATIO FOR THE YEAR ENDED 31 DECEMBER 2008<sup>2</sup>

	Included in TER			
Total expense ratio	Trading costs	Performance component	Fee at benchmark	Other expenses
0.89%	0.00%	0.50%	0.29%	0.10%
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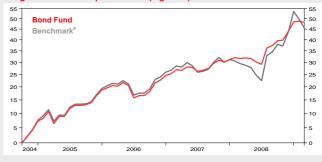
<sup>3</sup>A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio, calculated for the year to the end of December 2008. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to class A units.

### TYPE



### PERFORMANCE

Fund performance shown net of all fees and expenses as per the TER disclosure. Long-term cumulative performance (log scale)



% Returns	Fund	Benchmark <sup>4</sup>
Since inception (unannualised)	48.2	45.6
Latest 3 years (annualised)	7.1	6.2
Latest 1 year	12.6	12.5
Risk measures (Since inception month end prices)		
Percentage positive months	73.6	66.0
Annualised monthly volatility	5.4	7.8

<sup>4</sup> All Bond Index. Source: I-Net Bridge, performance as calculated by Allan Gray as at 28 February 2009.

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Declarations of income accruals are made quarterly. - Purchase and redemption requests must be received by the manager by 14:00 each business day and fund valuately 16:00 each business day. Forward pricing is therefore used. Performance figures are from Allan Gray Limited (GIPS compliant) and are for lump sum investments with income distributions reinvested. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges, trustee fees and RSC levies. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from the manager in order to be managed in accordance with its mandate. The manager is a member of ASISA. Total Expense Ratio (TER): When investing, costs are only a part of an investment dojective of the fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures and values are quoted after the deduction of costs incurved within the Fund so the TER is not a new cost.